

## Lease Waiver Promotion

The following requirements are effective January 1, 2014

A Scanner Lease Holder may qualify to have the monthly scanner lease fee waived either in full or partially when meeting one of the following requirements each calendar month:

- Obtain 3 new qualified\* ADR's from initial scans – 50% of the monthly lease fee is waived.
- Obtain 6 new qualified\* ADR's from initial scans – 100% of the monthly lease fee is waived.

**Effective March 1, 2014, Subsequent Scans now also qualify toward Scanner lease waiver**

**50% Waiver:** 6 qualified\* Subsequent Scanner ADR's

(or any combination up to 6 of new and subsequent combined)

**100% Waiver:** 12 qualified\* Subsequent Scanner ADR's

(or any combination of new and subsequent totalling 12)

**Here are example scenarios to show what these lease waiver combinations could look like:**

Obtain 2 new initial qualified ADR scans + 4 qualified Subsequent rescans = 6 total combined = 50% discount

Obtain 5 new initial qualified ADR scans + 7 qualified Subsequent rescans = 12 total combined = 100% discount

**Each month determines the amount of waiver. Qualification does not roll over month to month and must be achieved each calendar month separately.**

Example:

January: Obtain 6 new qualified ADR's = No January payment collected on February 7th.

February: Obtain 3 new qualified ADR's = 50% February payment is collected on March 7th.

March: Fall below any qualified ADR's = Full payment is collected on April 7th.

- In order to participate in this promotion, you must be current on all scanner payment obligations.
- This promotion does not waive the optional Loss and/or Damage service payment. Loss and/or Damage service payments will be collected on schedule.
- Any payment due will bill in arrears on the 7th day of the next calendar month as per the lease terms.
- If any prior scanner payment is delinquent or unresolved, you will not qualify for any promotional payment(s) to be waived until your past due payment(s) is resolved.
- Make sure to confirm your end of month qualification by the last calendar day in order to receive your waiver. If you have any questions about the Scanner Program Promotional Waiver, please contact your Account Manager.
- Only one Scanner lease payment will be waived under this promotion per month, per Distributorship, and will be the lease payment of lesser value.
- Scan Operator Bonus Rebates and Waivers apply to the owner/lease holder account only. The Scanner Lease Holder is identified by scanner device assignment of lease and is not eligible to award to any alternate session operators at any time.
- As this is a promotion, the terms of the lease contract must be carried out prior to any available promotion. Lease down payments or initial payments are never refunded per the lease contract, with exclusion of South Africa and South Pacific. Please see your lease document for details.

Terms and qualification requirements for this promotion may be modified or discontinued at any time and are not part of the Master Lease Agreement nor standard compensation plan.

\* New ADR's must be associated to your leased Scanner by linking a valid initial scan card. New and Subsequent ADR's are counted toward this promotion in the same manner as the Initial and Subsequent Scan Operator Bonus/Rebate which must include: scan performed, order shipment of a qualified SCS Certified product on a new ADR of which the initial scan card has been linked and the scanner data uploaded. **Qualified products are lifepak® nano, LifePak, LifePak Prime or Women, and/or g3. Also 2pk Eye Formula II as of March 1, 2014.** Lease holder must obtain the total of new or subsequent scan associated ADR's in a calendar month. All steps including order shipment and associating the 16 digit scan card number may be done online in ADR Management or by contacting Sales Support (1-800-487-1000) to record the association to the customer ADR. In order to be qualified: the scanner must have uploaded the initial scan card number and also the ADR account must be confirmed and shipped before midnight (MST) on the last calendar day of each month. ADR product orders returned and cancelled may not be counted toward this promotion. Any paid scan operator initial or subsequent bonus/rebate will be reversed upon customer return of the SCS qualified order. New ADRs must be enrolled in North America for this promotion and scan bonus/rebate earnings.