

SCAN OPERATOR BONUS/REBATE

The Scan Operator Bonus (SOB) is an exclusive incentive paid on new qualified SCS certified product ADRs which are linked to a valid new initial Scan Card and the product is then shipped to the customer.

INITIAL SCAN BONUS

Scan Operators will be paid: \$10 USD (\$15 CAD) upon linking the 16 digit valid Scan Card number to the new qualified ADR enrollment and shipment.

SUBSEQUENT SCAN BONUS

Scan Operators will also be paid: \$5 (\$7.50 CAD) re-scan bonus when a qualified ADR customer is scanned again using an already activated/linked Scan Card and receives ADR shipment in that month.

Re-scan bonuses will pay no more than one \$5 bonus (\$7.50 CAD) per **month**, per valid Scan Card used and uploaded.

BONUS QUALIFIED SCS PRODUCTS:

lifepak® nano

g3 - 2pk

LifePak

LifePak Kosher and Halal

LifePak Prime

LifePak Women

NOT QUALIFIED:

Although the following products carry the SCS guarantee, these are not eligible for Scan Operator Bonuses nor activating Scan Cards.

Jungamals SCS

g3 Pouches

Eye Formula 2012

Lifepak Teen and PreNatal do not carry the SCS guarantee and also are not eligible for bonus and scan cards.

INITIAL SCAN BONUS

1: Scan Operator:

FIRST SCAN --
NEW SCAN CARD



2: Scan Operator:

UPLOAD
SCANS

3: Customer:

ADR Enroll & Link & Ship



4: Scan Operator receives in next commission check:



RESCAN (SUBSEQUENT) BONUS

1: Scan Operator:

RE SCAN CUSTOMER
WITH ACTIVATED
SCAN CARD



2: Scan Operator:

UPLOAD
SCAN

3: Customer:

ADR Ship for the month



4: Scan Operator receives in next check:



Scanner New ADR Qualification Details

The new ADR will count for Waiver and Promotional Qualification and the Initial Scan Bonus will be paid when:

- An individual is (1) **scanned** for the first time using a valid new initial Scan Card for the first time.
 - The actual scan must occur prior to the new ADR enrollment.
 - Or, the scan occurred less than 14 days after the ADR enrollment.
- The scan event has been (2) **uploaded** to the company database from the scanner laptop.
- When the scanned individual consequently enrolls for the first time into the Automatic Delivery Rewards(ADR) program agreeing to monthly delivery of a SCS qualified product*, the initial Scan Card number must be registered/activated by (3) **linking** to the new ADR account.
 - The Scan Card has not been previously linked to the ADR of a different account
 - Each valid product with registered Scan Card number will generate a bonus. Multiple payments can occur on a single ADR.
- When the ADR has (4) **shipped** the qualified product, the requirements are complete.

Once the 4 main events occur– the Scanner Operator Bonus is paid in the next commission check.

- If a customer returns for refund the qualified product shipment that triggered the scan bonus, it will reverse (clawback) the initial scan operator bonus payment from the Scanner-Lease-Holder.
- The Scan Operator Bonus is paid exclusively to the account of the Scanner Lease Holder (SLH) on file for the scanner in which scans are performed.
 - The new ADR's do not need to be personal customers of the SLH. Payments are based on Scan Card numbers used on the Scanner and not based on pay line or organization.
 - Scan Operator Bonuses are paid to the lease holder account, regardless of who physically operated the equipment during a particular scan session.
- Associating the 16 digit initial Scan Card number may be done online in ADR Management or by contacting Sales Support (1-800-487-1000) to report the association of scan to ADR.
- The scanner laptop must have uploaded the initial scan and also the ADR account must be confirmed product shipment with linked Scan Card before midnight (MST) on the last calendar day of each month.
 - If any portion of the qualification is missing, the bonus will wait pending until it is marked as eligible, then pay in that month.
- Scans that qualify for bonuses will always be paid, regardless of when they were uploaded. However the timing of the payment is determined by when all qualified steps have been taken and this information is received via upload and customer order details.
- Scan Operator Bonuses are paid on the normal monthly commission check to the Scanner Lease Holder.
- Scan Operators must be active to receive a scanner bonus payment.
- This incentive is paid to the Scanner Lease Holder at the same time as normal commissions however is considered an incentive bonus or scan rebate and is **not** part of the standard compensation plan.
- Scan Operator bonuses are only paid to the lease holder for ADR's enrolled in his/her home market of lease. ADR's enrolled in other markets while travelling with the Scanner will not be eligible to pay the lease holder any scan operator bonus, nor will be counted toward scanner lease maintenance or for the free scanner lease reimbursement program (where applicable).
- The Scannee has up to 90 days from the initial scan event date to enroll in the ADR program and use the same card, if he/she does not enroll right away. Customer should be scanned using a new scan card if greater than 90 days has passed since obtaining the first scan.
- As an incentive and not part of the standard Distributor compensation plan, this Scan Operator Bonus incentive may be modified or removed at any time.

The \$5.00 Subsequent Scan (re-scan) Bonus will be paid when:

- An individual has (1) **previously scanned** using his/her Scan Card and has previously (2) **linked** the Scan Card to his/her qualified ADR, and (3) **scans again** using the activated Scan Card, and the re-scan is (4) **uploaded** to the company database and receives a subsequent month ADR shipment of qualified SCS product. When the ADR has (5) **shipped** the qualified product, the requirements are complete.
 - Activated Scan Cards will allow one free re-scan (subsequent scan) per calendar month.
 - An activated Scan Card will pay only one \$5.00 subsequent scan bonus to the Scan Operator each calendar month and only after customer monthly order shipment is confirmed.
 - Should a Scan Card mistakenly scan on more than one scanner, the first scanner to upload will be marked as the eligible Scan Operator for the subsequent scan bonus payment.