

## COLLAGEN+ SUBSCRIPTIONS FAQ

### WHAT SUBSCRIPTIONS WERE LAUNCHED ON SEPTEMBER 1, 2021?

The Collagen + Subscription and the Collagen + Regimen Subscription kits were launched on September 1, to provide you and your customers with the opportunity to enjoy Nu Skin's exciting new Beauty Focus Collagen +, either alone or with complementary products, at the best discount available.

### WHO CAN PURCHASE A COLLAGEN + SUBSCRIPTION AND WHAT ARE THE PRICING DETAILS?

Brand Affiliates, Members, and Retail Customers may purchase a Collagen + Subscription. Retail price is \$124 USD and Member price is \$99 USD. Sharing Bonus is \$5 USD, SV 81, CV 85.

### WHO CAN PURCHASE A COLLAGEN + REGIMEN SUBSCRIPTION KIT AND WHAT ARE THE PRICING DETAILS?

Brand Affiliates, Members, and Retail Customers may purchase a Collagen + Regimen Subscription kit. Retail price is \$150 USD and Member price is \$120 USD. Sharing Bonus is \$5 USD, SV/CV 100.

### WHAT IS THE ITEM NUMBER FOR THE COLLAGEN + SUBSCRIPTION?

01002344 Collagen + Subscription

### WHAT ARE THE ITEM NUMBERS FOR THE COLLAGEN + REGIMEN SUBSCRIPTION KITS?

- a. 01002430 Collagen + Sensitive Regimen Subscription
- b. 01002431 Collagen + Normal Regimen Subscription
- c. 01002432 Collagen + Oily Regimen Subscription
- d. 01002433 Collagen + Acne Regimen Subscription
- e. 01002434 Collagen + Dry Regimen Subscription

### CAN I GET BEAUTY FOCUS COLLAGEN + BEFORE THE LAUNCH?

Get Beauty Focus Collagen + shipped before the launch on September 22 by subscribing.

### WHEN WILL THE COLLAGEN + SUBSCRIPTIONS SHIP?

Collagen + Subscriptions start shipping September 2.

### DO THE COLLAGEN + REGIMEN SUBSCRIPTION KITS EARN ENJOY POINTS?

The Collagen + Regimen Subscription kits will earn enJoy points but can't be redeemed with points.

### IS THERE A SUPER SHARING BONUS IN SEPTEMBER TIED TO THE COLLAGEN + REGIMEN SUBSCRIPTION?

The super sharing bonus for the month of September has been cancelled. However, the August LumiSpa Essentials Kit Super Sharing Bonus will continue until the end date on September 14.

### CAN I ADD THE COLLAGEN + REGIMEN SUBSCRIPTION KITS AFTER SEPTEMBER?

Adding the Collagen + Regimen Subscription kit is only available during the month of September.

### CAN I ADD THE COLLAGEN + REGIMEN SUBSCRIPTION KITS TO MY SUBSCRIPTIONS AFTER SEPTEMBER?

The Collagen + Regimen Subscription kits are bundled together in one item number based on skin type. The LumiSpa cleanser determines the appropriate Nutricentials toner and moisturizer in the kit. Those item numbers will only be active during the month of September. During that month the subscription can be changed to any of the five kits but after September the item numbers will no longer be active, and it will no longer be possible to add to a subscription. Collagen + Regimen Subscription kits must SHIP in September to lock in the special subscription price for future months. *Subscriptions can be cancelled at any time and are subject to our Return Policy.*

### WHAT IF I HAVEN'T RUN OUT OF MY COLLAGEN + REGIMEN SUBSCRIPTION KIT PRODUCTS BY OCTOBER?

After month 2 you can hold your subscription at any time if you choose to do so, but don't cancel or you'll lose the special price.

### **WILL THE SUBSCRIPTION PRICE EVER CHANGE?**

Pricing will go up the same as any subscription kit during annual price increases.

### **CAN I DO AN OVERRIDE FOR THE COLLAGEN + REGIMEN SUBSCRIPTION KIT?**

Overrides are available but not recommended. Overrides will not ship beyond September and will not receive discounted pricing once added in the future.

Overrides are available for the Collagen + Subscription in the month of September and will continue on in future months.