

## “Reclaim Nu Skin® Now”

### TERMS AND CONDITIONS

1. The “Reclaim Nu Skin Now” incentive will be available to former Brand Representative through Team Elite/Presidential Director accounts from United States and Canada that are paid as a Brand Affiliate, or a Demoting Brand Representative, as of the month of Prior to June 2023.
2. The requirement to qualify as a Brand Representative under the Reclaim Nu Skin Now incentive, you must complete four Blocks during June 2023, at least two must be Sharing Blocks. If you meet the requirements of this incentive, you will satisfy the Qualification Requirements under Velocity Nu Skin’s Sales Performance Plan and you will be promoted to Brand Representative the week after the requirements are met.
  - a. Example: If an account reaches a total of four (4) Blocks in June as of week 3 (Two must be Sharing Blocks), they will be promoted to Brand Representative in the June week 3 Bonus calculation (June) and will have their Brand Representative Date set to 01 June 2023, with a Brand Representative Promotion Date of June 2023.
3. Accounts using the Reclaim Nu Skin Now incentive will receive a new Brand Representative Qualification Date and Brand Representative Date if the account is outside of the Restart window defined by [Nu Skin’s Sales and Performance Plan](#) (“Velocity”). If participants are within the Restart window defined in Velocity, they will receive their original Brand Representative Qualification Date and Brand Representative Date upon successful completion of this incentive and will reclaim their sales network.
  - a. If currently qualifying using the Restart option, an account may opt-in to the Reclaim Nu Skin Now incentive and receive their original Brand Representative Date upon successful completion.
  - b. If a participant successfully completes the Reclaim Nu Skin Now requirements, this counts as their use of Restart under Velocity.
  - c. Qualifiers completing their requirements after the last weekly qualification date in June 2023, will be promoted in the monthly Bonus calculation after June 30, 2023, and during the first week of July 2023.
4. Reclaim Nu Skin Now participants that do not meet the four (4) Building Blocks, with at least two (2) Sharing Blocks by the end of June 2023 will be titled Brand Affiliate and paid as a Demoting Qualifying Brand Representative in the monthly Bonus calculation.
5. Reclaim Nu Skin Now participants will be titled as a Qualifying Brand Representative (QBR1) after entering the incentive.
6. Reclaim Nu Skin Now participants will have the Brand Representative Qualification Date and Letter of Intent (LOI) date set as the first day of the month in which they enter the incentive.
7. The participant must complete the Reclaim Nu Skin Now LOI form to request they be put into the Reclaim Nu Skin Now promotion.

8. Participants promoted on the 8<sup>th</sup>, 15<sup>th</sup>, or 22<sup>nd</sup> of a given month will not need to meet the monthly Brand Representative Maintenance requirements until their first full month as a Brand Representative (e.g. a participant that is promoted in June 2023 will not need to complete an additional four (4) Building Blocks until July).

9. Three (3) Flex Blocks will be awarded to Reclaim Nu Skin Now Brand Representatives in their first full month as Brand Representative (e.g. a participant that is promoted in June 2023 will receive three Flex Blocks in July 2023).

- a. Flex Blocks earned prior to the Reclaim Nu Skin Now incentive will not carry over.
- b. Three (3) additional Flex Blocks will be added to the participant's account on their Brand Representative anniversary date if they have maintained their Brand Representative status.

10. This incentive is intended for Brand Affiliates in the United States and Canada who are in good standing and who may choose to participate. If you violate the terms and conditions of your [Brand Affiliate Agreement](#) or [Nu Skin's Policies and Procedures](#) at any time during the term of this incentive, you may be deemed ineligible. Eligibility for rewards under this incentive is based on meeting incentive requirements and all requirements of the Velocity Sales Performance Plan, including retail sales.

11. Your participation in this incentive constitutes your full and unconditional agreement to and acceptance of all incentive rules and requirements.

12. Nu Skin reserves the right to audit and assess the validity of your performance under this incentive. Any account that was established in violation of the requirements set forth in [Velocity](#), [the Brand Affiliate Agreement](#), or [Nu Skin's Policies and Procedures](#), the [Velocity Sales Performance Plan](#) will be considered invalid and may result in disciplinary action. You may not buy or encourage others to buy large volumes of products to qualify for rewards under this incentive, unless you can establish that you are reselling products in excess of the amount of product that is reasonable for personal consumption.

13. Nu Skin reserves the right to modify or terminate this incentive at any time based on performance, participation or other factors, at the Company's sole discretion.

**This incentive only available for the US & CANADA markets**

NU SKIN®

\* As a former Brand Representative, you may elect to qualify as a Brand Representative by submitting this form. There is no required purchase to become a Brand Affiliate. All product purchases are optional. There are no bonuses paid for recruiting. All bonuses are paid only when products are sold. To qualify for any pin level or bonus, you must meet all requirements of the Velocity Sales Performance Program, including retail sales. For a complete summary of Velocity by Nu Skin®, please contact the company at 1.800.487.1000 or go to [www.nuskin.com](http://www.nuskin.com).