





Product SKU	Product Description	Estimated discontinuation date (Subject to stock availability)	Concerned countries	Product Visual
40160403	Nu Colour Pressed Powder Vanilla Beige	January 2020	Russia	
40101211	Nu Colour Compact Pressed Powder	January 2020	Russia	
40160702	Nu Colour Defining Effects Smooth Eye Liner II Coffee Bean	January 2020	Russia Ukraine	
40160904	Nu Colour Lip Gloss Sweet Pink	January 2020	Ukraine	
97110848	Epoch Sunshine Body Gift Set (EU)	January 2020	All EU, ZA	

Product portfolio optimisation
Product discontinuation overview Q1 (January 2020 – March 2020)

97110849	Epoch Peace Body Gift Set (EU)	January 2020	All EU, ZA	
86179272	Guide Pratique du VDI 2018 (FR)	January 2020	FR	
86118806	Compliance Flyer New Dists (NL)	January 2020	EU	
86068958, 86108958, 86138808, 86138958, 86148808, 86158958, 86178808, 86278808, 86278958, 86288958, 86308808, 86318808, 86338808, 86338958, 86348958, 86438958, 86478808, 86478958, 86498808, 86998808	ageLOC Me Brochure 10pk	January 2020	Europe Canary Island	
86068887 86108887 86118887 86138887 86158887 86178887 86278887 86288887 86308887 86318887 86338887 86348959 86438887 86478887 86498887	ageLOC Me Brochure Single	January 2020	Europe Canary Island	
97310052	ageLOC LumiSpa Accent TIP (EU)	February 2020	EU + CI	

Product portfolio optimisation
Product discontinuation overview Q1 (January 2020 – March 2020)

86489038	Nu Skin Product Catalogue (ZA)	February 2020	ZA	
86328806	Compliance Flyer New Dists (IS)	February 2020	IS	
86178955	Epoch Brochure 10pk (FR)	February 2020	EU	
86178801 86318801 86478801 86438801 86498801	ageLOC Booklet 10pk (CS)(RO)(SK)(SE)	February 2020	EU	
86498047 86148047 86138047 86118047	Scanner Score Tracker Card 20pk (CZ)(DE)(ES)(NL)	February 2020	EU	
39101215	Polishing Peel (IL)	February 2020	IL	
86149316	Product Catalogue Q2 2019 (DE)	February 2020	EU	
48003680	LifePak 2005 (ZA)	March 2020	ZA	
86338801; 86348801	ageLOC Booklet 10pk (NO) (FI)	March 2020	EU	

*Europe means European countries excluding Russia, Ukraine, South Africa and Israel.

	Wordtrack EMEA NSE Products Europe Nu Colour
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Why are these products being discontinued? As part of a global effort to optimise our product portfolio, products are being added and removed on a regular basis. In order to align with this process and focus our attention on the best-selling products in the Nu Colour range, we have chosen to discontinue these products.

When is this happening? We will be discontinuing Nu Colour Lip Gloss Sweet Pink, Nu Colour Eyebrow Shaping Kit, the two Nu Colour Eye Liners, the four Nu Colour Pressed Powders, and the Nu Colour Compact Pressed Powder in October 2019. The three Nu Colour Eyeshadow Palettes will be discontinued in November 2019.

Are there any alternatives or replacements? While there is not necessarily a direct replacement for these products, we recommend trying out some of the other fantastic products in the Nu Colour range.

Will these products be available in any other markets? These products will be discontinued globally, so they will not be available beyond these dates.

We apologise for any inconvenience this may cause.

	Wordtrack EMEA NSE Products Europe LumiSpa Accent tip
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Why was it discontinued?

Nu Skin will replace the current transparent silicone tips for the ageLOC LumiSpa Accent with a blue version in EMEA. A grey Accent silicone tip will also be available for consumers who purchased the black Accent device, though this is likely to be a temporary option, and will not be available everywhere in EMEA – CI, IS, ZA, UA, RU and IL will be excluded.

We have not received formal complaints from consumers, but as a high-standard company, it is our duty to provide the best quality products to our customers, and always seek to improve wherever possible. That’s why we are excited to offer this change and the benefits that come with it to our sales associates and customers. These include:

1. Improved consumer experience; the new coloured tips are more resilient to discolouration over time than the current transparent ones.
2. The coloured tips will be easier to find when misplaced or dropped before or after use (i.e. during cleaning).
3. Provide a more consistent colour between batches and throughout its three months of use
4. Looks aligned with ageLOC LumiSpa and provides a nice touch of colour to the Accent

This change is purely aesthetic. The silicone itself has not changed, meaning it provides the same hygienic experience and is just as easy to clean. Users should not notice any change in the ageLOC LumiSpa Accent’s unique massaging experience, or in the many benefits it brings.

The new coloured heads will launch with new SKUs, but the price will remain the same.

When will this product be discontinued?

It will be discontinued between now and May 2020, depending on the region.

Are there any alternatives in the Nu Skin portfolio?

This product will be replaced by the coloured silicone tip as of May. Timing will vary between markets.