

| Product SKU | Product description | Estimated discontinuation date (subject to stock availability) | Concerned countries* | Product visual |
|-------------|------------------------|---|---------------------------|---|
| 97102835 | Epoch Hand Purifier | September 2019 | Europe + Canary Island |  |
| 97102835 | Epoch Hand Purifier | July 2019 | South Africa |  |
| 97102835 | Epoch Hand Purifier | January 2019 | Iceland |  |
| 97137499 | Towels Nu Skin DD 10pk | July 2019 | Europe |  |
| 97136722 | Nu Colour Brush Set | July 2019 | Europe |  |

Product portfolio optimisation
 Product discontinuation overview July 2019 – September 2019

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|----------------------|---|----------------|--|---|
| 86998695 | Nu Skin Toilet Bag | July 2019 | Europe |  |
| 97001614 40001614 | ageLOC Me Serum Q5 | July 2019 | All (Europe, Russia/Ukraine, South Africa) |  |
| 97160905 40160905 | Nu Colour® Contouring Lip Gloss Tender Beige | May 2019 | All (Europe, Russia/Ukraine, South Africa) |  |
| 97102849 40102849 | NC LightShine Blush Duo 01 Peach Cloud | July 2019 | All (Europe, Russia/Ukraine, South Africa) |  |
| 97102850 40102850 | NC LightShine Blush Duo 02 Blossom Pink | July 2019 | All (Europe, Russia/Ukraine, South Africa) |  |
| 97102869 40102869 | NC LightShine Blush Duo 03 Nude Tan | July 2019 | All (Europe, Russia/Ukraine, South Africa) |  |
| 39003888 | ageLOC Transformation | September 2019 | Israel |  |

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| 39110313 | CoQ10 Celltrex Complete | August 2019 | Israel |  |
| 39110313 | pH Balance Mattefying Toner | August 2019 | Israel |  |
| 86998920 | Nu Skin Silver Toilet Bag | August 2019 | Europe and South Africa |  |
| 39110312 | pH Balance Toner | September 2019 | Israel |  |
| 97101257 | Tru Face Instant Line Corrector (15 ml) | September 2019 | Europe |  |
| 40101257 | Tru Face Instant Line Corrector (15 ml) | July 2019 | Russia & Ukraine |  |
| 40102698 | Tru Face® Skin Perfecting Gel (30 ml) | September 2019 | Russia |  |

Product portfolio optimisation
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*Europe means European countries excluding Russia, Ukraine, South Africa and Israel.

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|  | <p>Wordtrack EMEA NSE Products Europe EPOCH HAND PURIFIER</p> |
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PRODUCT: Epoch Hand Purifier 97102835

Epoch Hand Purifier will soon be discontinued in all markets excluding Japan.

Why is it being discontinued?

The decision to discontinue this product was made on a global level – it is unfortunate, but the special shipping and storage that it requires makes it financially unsustainable without a reformulation, which is not possible at this time. The only course of action is to remove it from our portfolio.

Are there any alternatives to Hand Purifier?

While there are no direct (waterless) alternatives for this product, we do have several other fantastic soaps and cleansers to keep your hands fresh and clean – Body Bar, Liquid Body Bar, Body Cleansing Gel, Aqua Pop, and Epoch Polishing Bar, for example.

We sincerely apologise for any inconvenience this may have caused.

Product portfolio optimisation
Product discontinuation overview July 2019 – September 2019

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|  | <p>Wordtrack EMEA NSE Products Europe AgeLoc Me Serum Q5</p> |
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PRODUCT: ageLOC Me Serum Q5 (97001614 – 40001614)

ageLOC Me Serum Q5 is to be discontinued and replaced with ageLOC Me Serum Q6.

Why are these products being discontinued? As part of a global effort to optimise our product portfolio, products are being added and removed on a regular basis. In order to align with this process and make sure that our products are compliant with all regulatory demands, we are discontinuing ageLOC Me Serum Q5 and replacing it with ageLOC Me Serum Q6.

When is this happening? We will be discontinuing this product in July 2019.

Are there any alternatives or replacements? ageLOC Me Serum Q5 will be replaced with ageLOC Me Serum Q6 – it will offer the same great benefits you love about Q5.

Will this product be available in any other markets?

This product will be discontinued in all EMEA markets / This product will be discontinued globally.

Product portfolio optimisation
Product discontinuation overview July 2019 – September 2019

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|  | Wordtrack EMEA NSE Products Europe Nu Colour |
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| PRODUCTS: | Nu Colour Lip Gloss Tender Beige (97160905 - 40160905) Nu Colour LightShine Blush Duo 01 Peach Cloud (97102849 - 40102849) Nu Colour LightShine Blush Duo 02 Blossom Pink (97102850 - 40102850) Nu Colour LightShine Blush Duo 03 Nude Tan EU (97102869 - 40102869) Nu Colour Lip Gloss Sweet Pink (97160904 - 40160904) Nu Colour Defining Effects Eye Liner II Jet Black (EU) (97160701 - 40160701) Nu Colour Defining Effects Eye Liner II Coffee Bean (EU) (97160702 - 40160702) Nu Colour Eyeshadow Palette Mocha Brick EU (97102868 - 40102868) Nu Colour Eyeshadow Palette Violet Breeze EU (97102848 - 40102848) Nu Colour Eyeshadow Palette Coral Leaf EU (97102847 - 40102847) Nu Colour Pressed Powder II Porcelain Beige (EU) (97160402 - 40160402) Nu Colour Pressed Powder II Soft Amber (EU) (97160407) Nu Colour Pressed Powder II Buffed Ivory (EU) (97160405) Nu Colour Pressed Powder II Vanilla Beige (EU) (97160403 - 40160403) Nu Colour Pressed Powder II Honey Neutral (EU) (40160406) Nu Colour Compact Pressed Powder White (EU) (97101211 - 40101211) Nu Colour Eyebrow Shaping Kit (97102852 - 40102852) |
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The Nu Colour products listed above will be discontinued in Q3 and Q4 of 2019.

Why are these products being discontinued? As part of a global effort to optimise our product portfolio, products are being added and removed on a regular basis. In order to align with this process and focus our attention on the best-selling products in the Nu Colour range, we have chosen to discontinue these products.

When is this happening? We will be discontinuing Nu Colour Lip Gloss Tender Beige in May 2019 and the three Nu Colour LightShine Blush Duos in July 2019. The remaining products will be discontinued in Q4.

Are there any alternatives or replacements? While there is not necessarily a direct replacement for these products, we recommend trying out some of the other fantastic products in the Nu Colour range.

Will these products be available in any other markets?

These products will be discontinued globally, so they will not be available beyond these dates.

We apologise for any inconvenience this may cause.